

## JOB DESCRIPTION: Junior Land Manager

### About Amberside Energy

Amberside Energy is an exciting renewables development and management company headquartered in Hemel Hempstead, Hertfordshire. We are a dynamic firm that primarily works with solar farms and battery-based energy storage systems but with growth plans that will allow us to move into other technologies and sectors.

**We have an opening for Junior Land Managers to join our high-performing development team.** We seek candidates with the required drive and competence to convert land leads to exclusivity agreements and then manage the ongoing sequence of landowner agreements. The candidates will also have responsibility for managing land agents working on Amberside's behalf.

This role might suit a qualifying student who is interested in the solar sector, possibly from an agricultural college or relevant degree to develop their career with Amberside.

Amberside Energy strives to exceed client expectations and, as such, we are searching for outstanding candidates who seek appropriate recognition for the ability to consistently perform at an elevated level to their peers. Our business is based on a meritocracy, therefore, there are no limits to what can be achieved.

In short, we're seeking applications from the very best talent in return for an exceptional remuneration package.

### Duties of the Roles

- Shortlisting sites suitable for development, using in-house grid capacity calculator and mapping processes
- Establishing contact with named landowners and obtaining signed exclusivity agreements and Distribution Network Operator letters of authority
- Potentially engaging neighbours of the main landowners who could be included in the main development site
- Arranging and attending face-to-face meetings with landowners
- Regular reporting to the team, and landowners, on progress
- Agreeing Heads of Terms as soon as possible and prior to the receipt of a grid offer
- Liaising with landowners and working through Term Sheets and Option / Lease Agreements with them
- Obtaining standard CPSE replies from the landowner, a completed Landowner Questionnaire and otherwise assisting with the conduct of any searches required
- Leading on discussions relating to wayleaves and access rights

- Managing external land agents who will be engaged in the same work as above, and ensuring opportunities are being progressed at the required pace

### **Why work for Amberside Energy?**

- Market-leading remuneration linked to experience and ability (instead of grading/bands)
- An exceptional bonus structure linked to remuneration reviews based on delivery and contribution
- Generous private healthcare scheme
- Utilisation of our unique grid analysis capabilities to help with identifying available capacity and site selection
- Becoming part of a small, high-performing team that operates in a relaxed and friendly atmosphere, backed up with decades of combined development, renewables, electrical and commercial experience

### **Required Candidate Characteristics**

- Enjoyment of sales role and engaging with landowners
- Knowledge of the farming and landowning community
- Able to work in the UK on a long-term basis without sponsorship
- Full UK driving licence
- A very strong interest in understanding of the UK development requirements for solar and battery energy storage projects ranging between 1MW and 300MW+
- Ability to manage multiple workstreams and consultants simultaneously
- Calm under pressure while retaining the ability to make professional decisions
- Strong IT skills, Excel and willingness to learn CRM functionality and engage in reporting requirements

### **Desirable Candidate Characteristics**

- Some experience in working with landowners on exclusivity and Option for Lease agreements as well as wayleaves and easements, possessing an excellent, personable manner
- We pride ourselves on our technical expertise and diligence, and the ideal candidate will be able to communicate this clearly to landowners
- Ability to inspire confidence in landowners, leading to successful partnerships
- Well-networked within the sector
- Competency with MS Project/ Gantt charts

**Candidates that apply sooner have a higher chance of securing the role as we interview on a first-come, first-served basis for recruitment.**